

**Special Conditions of Purchase and Delivery of Industrial Wood
of
Papierholz Austria GmbH
(Version 07/2017)**

In addition to the General Conditions of Purchase and Delivery of Wood agreed to between Papierholz Austria GmbH (subsequently "the Buyer") and their contractual partner(s) (subsequently the Seller) the following is agreed:

1. FORM AND QUALITY

1.1. Coniferous and deciduous wood

- a) Long wood: Generally 4m, (2) 3 - 6 m long upwards for coniferous wood of 5 cm top diameter without bark or 6 cm with bark and for deciduous wood of 8 cm with and without bark.
a) Short wood: 1 m or 2 m long, minimum top diameter as for long wood.
b) Quality:
Prime: Sound, practically without red streak, sawed at both ends, delimiting smooth trunk, no forks, pitch or stripping damage, blue stain permitted in spruce and pine.
Second class: Red streaks, hard brown but nailable spots, pitch and stripping damage, windfalls, not nailable spots (soft rot), small amount of white rot (up to 10% of cut surface), and poor delimiting.
Manipulation wood: At the wider end over 60 cm, forks (rated as ballast in deciduous wood) and wood pieces.

1.2. Conifer pulpwood

- a) Long wood: Mainly 4m, (2) 3 - 6 m long upwards, from 7 cm top diameter without bark or 8 cm top diameter with bark, max. 35 cm at thicker end, max. 55% dry content - for fine-grained wood max. 60%, min. 760 kg/FMO.
b) Short wood: 1 m (max. 1.04 m) or 2 m (max. 2.04 m) long, thicknesses as for long wood, min. 480 kg/RMM (ROO).
c) Quality: Only spruce/fir logs (no wood pieces), single-origin and type, fresh, sound, from ongoing generation, without stains on cut surface.
The wood must be sawn off at both ends, cut to metre lengths, the first metre practically straight, delimiting smooth trunk. Rough-branched pieces, dead-trees, windfall, wood with strong base swellings and forks are to be excluded from delivery.

2. DETERMINATION OF TERMS "INDUSTRIAL WOOD"

Unit:	Unit of measurement	F = solid cubic metre	R = cubic metre	A = atro weight
	Condition	O = without bark	M = with bark	
	Invoiced dimension	O = without bark	M = with bark	
	(e.g.:	FMO = solid cubic metre, delivered with bark, measured and invoiced without bark,		
		RMM = cubic metre, delivered with bark, measured and invoiced with bark)		
Quality definitions:	I = industrial wood, IS = groundwood, IF = pulpwood, I2 second class wood, IM = manipulation wood			

3. DIMENSION

- a) The quantity determination for coniferous and deciduous wood long is performed exclusively according to weight and only at the plants of the Buyer.
Insofar as point 1 of the General Conditions of Purchase and Delivery of Wood of the Buyer is not applicable the Austrian wood trade practices and/or guidelines of FHP for the weight measurement of industrial logs shall apply.
The factor for converting atro weight to solid cubic metre:

	kg/FOO	kg/FMO
Spruce/Fir	427	475
Pine	510	570
Larch	545	625
Maple	570	633
Alder	460	541
Ash	650	755

	kg/FOO	kg/FMO
Birch	515	585
Rotbuche	650	707
Aspen	422	479
Poplar	350	402
Oak/Robinia	630	741

- b) When determining quantities in terms of solid volume, the wood must be perfectly delimiting and tightly stacked.
If it is not properly stacked we reserve the right to accept the wood according to weight.

In my capacity as a translator for the English language, duly registered, commissioned and sworn in by the President of the Regional Court I of Munich [Landgericht München I], Bavaria, I hereby certify that the foregoing is a true and complete English translation of a copy of the German document submitted to me.

*Als in Bayern vom Präsidenten des Landgerichts München I öffentlich bestellte und allgemein beedigte Übersetzerin für die englische Sprache bestätige ich:
Vorstehende Übersetzung der mir in Kopie vorgelegten, in deutscher Sprache abgefassten Urkunde ist richtig und vollständig.*

Munich, Federal Republic of Germany
26 April 2017

Hazel Schauss
Certified and Sworn Public Translator