

**Special Conditions of Purchase and Delivery of Wood Chips
of
Papierholz Austria GmbH
(Version 07/2017)**

In addition to the General Conditions of Purchase and Delivery of Wood agreed to between Papierholz Austria GmbH (subsequently "the Buyer") and their contractual partner(s) (subsequently the Seller) the following is agreed:

1. QUANTITY DETERMINATION / QUALITY

1.1 Quantity Determination: The quantity is determined by weight (ATRO delivery). This shall be subject to the wood delivery guidelines of the PHA.

Sampling interval: The sample size depends on the monthly delivery units:

Number of deliveries per month	Samples on average of
1-40	every delivery
41-100	every 2nd delivery
> 100	every 10th delivery

The deliveries from which samples are taken are chosen at random

1.2 Types of wood: spruce, fir, pine, larch; in each case without bark.
Mixed loads (addition of pine and larch > 5 %) delivered as follows:
Sp/Pi as 100 % pine
Sp/La as 100 % larch
Pi/La as 100 % larch

1.3 Dimensions (target values):

Length	25 – 28 mm
Thickness	4 – 8 mm
Width	15 (10) – 30 mm

1.4 Quality Assessment:

1.4.1 Determining the particle size distribution (wood chips size distribution):

Random analysis of particle size distribution using GRADEX classifier (sieve types or sieve sizes):

perforated sieve > 45 mm	perforated sieve > 7 mm
slotted sieve > 8 mm	perforated sieve > 3 mm
perforated sieve > 13 mm	finer

Sample scope (derived from sales contract quantities):

Number of deliveries per month:	Samples on average for:
1 – 10	every delivery
11 – 20	every third delivery
21 – 40	every fifth delivery
40	every tenth delivery

1.4.2 Determining the quality value of the sample:

The respective price multiplier shall be assigned to the percentage of waste left in the individual sieves relative to the overall sample. This results in a relative quality value for each fraction.

Price multipliers: The price multipliers of the individual fractions reflect the utility value of the wood chips for pulp production:

perforated sieve > 45 mm = 0,20	perforated sieve > 7 mm = 0,70
slotted sieve > 8 mm = 0,75	perforated sieve > 3 mm = 0,20
perforated sieve > 13 mm = 1,30	finer = 0,00

The quality value of the sample is obtained by adding up the quality values for each individual fraction.

1.4.3 Bark:

With an apparently excess percentage of bark (from 2 %) the percentage will be determined thanks to manual counting in the form of a sample taken.

Deductions:

perc. of bark up to 2.0 %:	no deduction	perc. of bark > 2.0 % - 3 %:	3 % deduction
perc. of bark > 3.0 % - 4.0 %:	6 % deduction	perc. of bark > 4. %:	refusal of delivery

1.4.4 Refusal of delivery:

A delivery will be refused if

- the percentage of fines is more than 3 %;
- the percentage of bark is more than 4 %;
- a high percentage of the delivery is of optically insufficient quality, e.g. wood chips which are too short, thick, splintered or like shavings, highly compressed wood chips, cutting threads, wood chips contaminated with Impregnating products or glues, etc.;
- there is any type of contamination (plastic, coal, etc.).

Delivery with snow covering:

The cubage of the snow will be calculated on delivery, converted to weight using the conversion factor provided below and deducted from the total weight of the delivery:

uncompressed snow: 1 m ³ = 200 kg	compressed snow: 1 m ³ = 700 kg
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